GOVERNMENT OF INDIA
COMMUNICATIONS
LOK SABHA

UNSTARRED QUESTION NO:7557
ANSWERED ON:15.05.2000
GLOBAL TENDER FOR CELLULAR TELEPHONES BY M.T.N.L.
PUTTASWAMY GOWDA

Will the Minister of COMMUNICATIONS be pleased to state:

(a) the names of the Companies/Corporations who filed their tenders in response to MTNL`s Global Tender for Cellular Telephones;

(b) the total asset and experience of the companies in the field of cellular telephone connections and their quoted price for execution of the job;

(c) whether the tender was awarded to the most suitable company by MTNL; and

(d) if not, the reasons therefor?

Answer

MINISTER OF STATE FOR COMMUNICATIONS

(SHRI TAPAN SIKDAR)

(a) The following vendors submitted their tenders in response to MTNL`s Global Tender enquiry for Turnkey Project of GSM Cellular Mobile Service:

1. M/s Ericsson Radio System, AB

2. M/s Nokia Networks OY

3. M/s Siemens A.G. on behalf of consortium comprising of M/s Siemens A.G., M/s Siemens Public Communication Networks Ltd (SPCNL) and M/s ITALTEL.

4. M/s Lucent Technologies World Services INC, on behalf of consortium comprising of M/s Lucent Technologies World Services Inc. and M/s Tata Lucent Technologies Ltd.

5. M/s ITI Ltd. on behalf of consortium comprising of M/s ITI Ltd. and M/s Lucent Technologies World Services Inc.

6. M/s Motorola Inc. on behalf of consortium comprising of M/s Motorola Inc., M/s TCIL and M/s Motorola India Ltd.

7. M/s Nortel Networks Pvt. Ltd.

8. M/s Alcatel CIT, on behalf of consortium comprising of M/s Alcatel CIT, M/s Alcatel Networks Systems India (ANSI).

(b) The details are given as under:

Sl. No.	Name of the Bidder	Experience (in lines)	Assets (In Rs.)	ELI (Delhi) (In Rs.)	ELI (Mumbai)
1.	M/s ITI GSM (1998-99) US $ 267020 lacs (Lucent 1998)	105.8 lacs	Rs.1117.42 cr.(ITI)	3666	3709
2.	M/s Lucent Technologies GSM	105.8 lacs	US$ 26720 lacs (LTWS) & Rs. 887.5 lacs (TLTL)	3669	3711
3.	M/s Ericsson Radio System GSM (1$ = 8 Krone)	873.7 lacs	765340 lacs Sweden Krona	3971	4008

4.M/s Motorola Inc. (Cellular)	337 lacs	US $ 16561 lacs	4253	4780
5.M/s Siemens A.G. Mark (1998)	390.5 lacs	736970 lacs Deutche	4641	4810
6.M/s Nokia Net5works OY (GSM)	90.9 lacs	596600 lacs FIM (1998) 1$=5.6 FIM	5221	5224
7.M/s Nortel Networks (GSM)	225.6 lacs	US $ 197320 lacs	6464	6596
8.M/s Alcatel CIT	330 lacs	171389 French Franc subscribers (1998) Alcatel CIT	6682	6838

(c)&(d) Yes, Sir. However, on receipt of some complaints, Government has constituted a Committee to enquire into various aspects of issues involved.